

Computataion of Retail Price based on Oct.-2015 Data under Para 4 of DPCO 2013												
Olmesartan 20mg+ Metoprolol 50mg of M/s Alkem Laboratories Ltd.												
Number of Companies cosisting of Market Share of 1% & Above											9	
Sum of MAT value considered for price calculation (in Lakhs)											1,980.99	
Sum of PTR per unit considered for price calculation											105.47	
Number of Packs considered											11	
Average PTR											9.59	
Add : 16% Retailer Margin											1.53	
Retail Price (without local taxes)											11.12	
% Reduction with compared to Highest Price											36.91%	
Minimum Price (Rs.)											7.51	
Maximum Price (Rs.)											15.20	
Average of all considered (Rs.)											9.59	
Retail Price (Rs.)											11.12	
TOTAL MAT								199,085,012	100%			
S. No.	Pack Description	BRAND	Company	Strength	Pack Size	Unit	PTR (Rs.)	MAT (Rs.)	SKU wise MAT %	Qualify (Y/N) Y=Yes N=No	Price per Unit (Rs.)	Price per Unit (Rs.) Considered
1	WINBP MT 20/50 MG TABLET 10	WINBP MT	ABBOTT HEALTHCARE PVT. LTD	20/50 MG	10	Tablet	92.04	10,418,458	5.23%	Y	9.20	9.20
2	METSPOT OL 20/50 MG TABLET 10	METSPOT OL	CADILA PHARMACEUTICALS LTD	20/50 MG	10	Tablet	81.52	466,457	0.23%	N	8.15	
3	OLMAX M 20/50 MG TABLET 10	OLMAX M	GLENMARK PHARMACEUTICALS LTD.	20/50 MG	10	Tablet	152.02	4,836,958	2.43%	Y	15.20	15.20
4	OLMAX M 20/50 MG TABLET ER 15	OLMAX M	GLENMARK PHARMACEUTICALS LTD.	20/50 MG	15	Tablet	152.02	12,686,952	6.37%	Y	10.13	10.13
5	OLMARK-M 20/50 MG TABLET 10	OLMARK-M	INTAS PHARMACEUTICALS LTD	20/50 MG	10	Tablet	83.90	2,916,604	1.47%	Y	8.39	8.39
6	PINOM-M 20/50 MG TABLET 10	PINOM-M	LUPIN LTD	20/50 MG	10	Tablet	88.52	12,512,891	6.29%	Y	8.85	8.85
7	OLMESAR M 20/50 MG TABLET 10	OLMESAR M	MACLEODS PHARMACEUTICALS PVT.LTD	20/50 MG	10	Tablet	97.22	23,176,717	11.64%	Y	9.72	9.72
8	OLMAT MT 20/50 MG TABLET 10	OLMAT MT	MICRO LABS LTD	20/50 MG	10	Tablet	86.86	7,038,254	3.54%	Y	8.69	8.69
9	OLVANCE M 20/50 MG TABLET 10	OLVANCE M	SUN PHARMA (RANBAXY LABS LTD)	20/50 MG	10	Tablet	101.72	11,107,722	5.58%	Y	10.17	10.17
10	OLMEZEST BETA 20/50 MG TABLET 10	OLMEZEST BETA	SUN PHARMA LABORATORIES LTD.	20/50 MG	10	Tablet	92.37	81,260,570	40.82%	Y	9.24	9.24
11	OLTAS M 20/50 MG TABLET 10	OLTAS M	TAS MED (INDIA) PRIVATE LTD.	20/50 MG	10	Tablet	66.87	519,715	0.26%	N	6.69	
12	OLMETOR M 20/50 MG TABLET 10	OLMETOR M	TORRENT PHARMACEUTICALS LTD.	20/50 MG	10	Tablet	75.12	4,351,963	2.19%	Y	7.51	7.51
13	OLSAR M 20/50 MG TABLET 10	OLSAR M	UNICHEM LABORATORIES LTD	20/50 MG	10	Tablet	83.73	27,791,750	13.96%	Y	8.37	8.37

Computataion of Retail Price based on Nov.-2015 Data under Para 4 of DPCO 2013												
GLIMEPIRIDE 3MG + METFORMIN 500MG OF M/s Windlass Biotech Ltd./M/s Alkem Lab Ltd.												
Number of Companies consisting of Market Share of 1% & Above								5				
Sum of MAT value considered for price calculation (in Lakhs)								1,242.21				
Sum of PTR per unit considered for price calculation								28.52				
Number of Packs considered								5				
Average PTR								5.70				
Add : 16% Retailer Margin								0.91				
Retail Price (without local taxes)								6.61				
% Reduction with compared to Highest Price								22.87%				
Minimum Price (Rs.)								3.71				
Maximum Price (Rs.)								7.39				
Average of all considered (Rs.)								5.70				
Retail Price (Rs.)								6.61				
TOTAL MAT								124,220,778		100%		
S. No.	Pack Description	BRAND	Company	Strength	Pack Size	Unit	PTR (Rs.)	MAT (Rs.)	SKU wise MAT %	Qualify (Y/N) Y=Yes N=No	Price per Unit (Rs.)	Price per Unit (Rs.) Considered
1	GLIMISAVE M 3/500 MG TABLET SR 15	GLIMISAVE M	ERIS LIFE SCIENCES PVT LTD	3/500 MG	15	Tablet	81.97	30,848,802	24.83%	Y	5.46	5.46
2	ZORYL-M 3/500 MG TABLET SR 10	ZORYL-M	INTAS PHARMACEUTICALS LTD	3/500 MG	10	Tablet	73.90	35,496,239	28.58%	Y	7.39	7.39
3	GLUCONORM-G 3/500 MG TABLET 10	GLUCONORM-G	LUPIN LTD	3/500 MG	10	Tablet	69.27	42,145,260	33.93%	Y	6.93	6.93
4	GLIMESTAR M 3/500 MG TABLET 10	GLIMESTAR M	MANKIND PHARMACEUTICALS LTD.	3/500 MG	10	Tablet	50.29	5,444,987	4.38%	Y	5.03	5.03
5	AZULIX-MF 3/500 MG TABLET 10	AZULIX-MF	TORRENT PHARMACEUTICALS LTD.	3/500 MG	10	Tablet	37.12	10,285,490	8.28%	Y	3.71	3.71