

Computataion of Retail Price based on Nov.-2015 Data under Para 4 of DPCO 2013												
Formoterol Fumarate 20mcg+ Budesonide 1mg of M/s Akums Drugs & Pharmaceuticals ltd./ M/s Lupin Ltd.												
Number of Companies cosisting of Market Share of 1% & Above											2	
Sum of MAT value considered for price calculation (in Lakhs)											596.59	
Sum of PTR per unit considered for price calculation											70.47	
Number of Packs considered											2	
Average PTR											35.24	
Add : 16% Retailer Margin											5.64	
Retail Price (without local taxes)											40.88	
% Reduction with compared to Highest Price											4.63%	
Minimum Price (Rs.)											33.52	
Maximum Price (Rs.)											36.95	
Average of all considered (Rs.)											35.24	
Retail Price (Rs.)											40.88	
TOTAL MAT								59,659,334	100%			
S. No.	Pack Description	BRAND	Company	Strength	Pack Size	Unit	PTR (Rs.)	MAT (Rs.)	SKU wise MAT %	Qualify (Y/N) Y=Yes N=No	Price per Unit (Rs.)	Price per Unit (Rs.) Considered
1	FORACORT 20 MCG/1MG RESPULES 2 ML	FORACORT	CIPLA LTD.	20MCG/1MG	2 ml	EACH PACK	36.95	54,805,906	91.86%	Y	36.95	36.95
2	FORMONIDE 20 MCG/1MG RESPULES 2 ML	FORMONIDE	ZYDUS CADILA	20MCG/1MG	2 ml	EACH PACK	33.52	4,853,428	8.14%	Y	33.52	33.52

Computataion of Retail Price based on Sep.-2015 Data under Para 4 of DPCO 2013												
r-HuErythropoietin (r-HuEPO) 2000 IU for M/s Cadila healthcare												
Number of Companies consisting of Market Share of 1% & Above											4	
Sum of MAT value considered for price calculation (in Lakhs)											87.61	
Sum of PTR per unit considered for price calculation											13116.49	
Number of Packs considered											4	
Average PTR											3279.12	
Add : 16% Retailer Margin											524.66	
Retail Price (without local taxes)											3803.78	
% Reduction with compared to Highest Price											57.37%	
Minimum Price (Rs.)											352.94	
Maximum Price (Rs.)											7692.30	
Average of all considered (Rs.)											3279.12	
Retail Price (Rs.)											3803.78	
							TOTAL MAT	8,761,246	100%			
S. No.	Pack Description	BRAND	Company	Strength	Pack Size (ML)	Unit	PTR (Rs.)	MAT (Rs.)	SKU wise MAT %	Qualify (Y/N) Y=Yes N=No	Price per Unit (Rs.)	Price per Unit (Rs.) Considered
1	VINTOR(20000) 20000 IU PREFILLED SYRINGE 1	VINTOR(20000)	EMCURE PHARMACEUTICALS LTD	20000 IU	1	Each Pack	352.94	1,491,877	17.03%	Y	352.94	352.94
2	ESPOGEN 20000 IU INJECTION 1	ESPOGEN	LG LIFESCIENCES	20000 IU	1	Each Pack	4,646.25	766,631	8.75%	Y	4646.25	4646.25
3	WEPOX 20000 IU INJECTION 0.5 ML	WEPOX	WOCKHARDT LTD	20000 IU	0.5	Each Pack	3,846.15	6,380,763	72.83%	Y	7692.30	7692.30
4	EPORISE 20000 IU PREFILLED SYRINGE 1	EPORISE	ZUVENTUS HEALTHCARE LTD	20000 IU	1	Each Pack	425.00	121,975	1.39%	Y	425.00	425.00

Computataion of Retail Price based on Sep.-2015 Data under Para 4 of DPCO 2013												
r-HuErythropoietin (r-HuEPO) 40000 IU for M/s Cadila Healthcare												
Number of Companies cosisting of Market Share of 1% & Above											4	
Sum of MAT value considered for price calculation (in Lakhs)											1,495.82	
Sum of PTR per unit considered for price calculation											24281.98	
Number of Packs considered											4	
Average PTR											6070.50	
Add : 16% Retailer Margin											971.28	
Retail Price (without local taxes)											7041.78	
% Reduction with compared to Highest Price											25.22%	
Minimum Price (Rs.)											1163.98	
Maximum Price (Rs.)											8118.00	
Average of all considered (Rs.)											6070.50	
Retail Price (Rs.)											7041.78	
TOTAL MAT								149,581,602	100%			
S. No.	Pack Description	BRAND	Company	Strength	Pack Size	Unit	PTR (Rs.)	MAT (Rs.)	SKU wise MAT %	Qualify (Y/N) Y=Yes N=No	Price per Unit (Rs.)	Price per Unit (Rs.) Considered
1	ERYPRO SAFE 40000 IU INJECTION 1 ML	ERYPRO	BIOCON LTD	40000 IU	1	Each pack	8,118.00	70,029,432	46.82%	Y	8118.00	8118.00
2	EPOFER 40000 IU PREFILLED SYRINGE 1	EPOFER	EMCURE PHARMACEUTICALS LTD	40000 IU	1	Each pack	7,200.00	64,749,600	43.29%	Y	7200.00	7200.00
3	ERYKINE 40000 IU INJECTION 1	ERYKINE	INTAS PHARMACEUTICALS LTD	40000 IU	1	Each pack	7,800.00	8,868,600	5.93%	Y	7800.00	7800.00
4	EPORISE 40000 IU PREFILLED SYRINGE 1 M	EPORISE	ZUVENTUS HEALTHCARE LTD	40000 IU	1	Each pack	1,163.98	5,933,970	3.97%	Y	1163.98	1163.98