Computatation of Retail Price based on December 2018 Data under Para 4 of DPCO 2013

Each ml containing Diclofenac Sodium 4% w/v + Absolute Alcohal 10% v/v spray for M/s Akums Drugs and Pharmaceuticals Limited (manufacturer) and M/s Abbott Healthcare Private Limited (marketer)

Number of Companies cosisting of Market Share of 1% & Above	3
Sum of MAT value considered for price calculation (in Lakhs)	2,976.31
Sum of PTR per unit considered for price calculation	34.11
Number of Packs considered	6
Average PTR	5.69
Add : 16% Retailer Margin	0.91
Retail Price (without local taxes)	6.60
% Reduction with compared to Highest Price	5.95%

Minimumum Price (Rs.)	5.60
Maximum Price (Rs.)	6.05
Average of all considered (Rs.)	5.69
Retail Price (Rs.)	6.6

							TOTAL MAT	29,76,30,520	100%			M3	
S.No.	पैक विवरण Pack Description	छाप BRAND	कंपनी Company	Strength	Pack Size	Unit	PTR (Rs.)	MAT (Rs.)	SKU wise MAT %	Brandwise MAT	Qualify (Y/N)	Price per Unit	Price per Unit (Rs.) Considered
1	DYNAPAR QPS 4 % SPRAY 15 ML	DYNAPAR QPS	TROIKAA PHARMACEUTICALS LTD	4 %	15	SPRAY	90.71	5606422.26	1.88%	70.31%	Y	6.05	6.05
2	DYNAPAR QPS 4 % SPRAY 30 ML	DYNAPAR QPS	TROIKAA PHARMACEUTICALS LTD	4 %	30	SPRAY	168.93	203680590.3	68.43%	70.31%	Y	5.63	5.63
3	OXALGIN NANO SPRAY 30 ML	OXALGIN NANO	ZYDUS CADILA	4%	30	SPRAY	167.86	16669673.02	5.60%	5.60%	Y	5.60	5.60
4	DICLOTROY QPS 4 % SOLUTION 30 ML	DICLOTROY QPS	TROIKAA PHARMACEUTICALS LTD	4 %	30	SPRAY	168.93	17829885.78	5.99%	5.99%	Y	5.63	5.63
5	INAC 4S 4 % SOLUTION 30 ML	INAC 4S	ZYDUS CADILA	4 %	30	SPRAY	167.86	7360828.86	2.47%	2.47%	Y	5.60	5.60
6	VOLITRA APS 4.64 % SOLUTION 30 ML	VOLITRA APS	RANBAXY LABORATORIES LTD	4%	30	SPRAY	167.86	46483119.76	15.62%	15.62%	Y	5.60	5.60
		(Rs. Per ml)											
	Worked out Retail Price	6.60	Excluding GST										
	Claimed Retail Price	8.17	Excluding GST										
	Proposed retail Price	**6.60**	Excluding GST										