Computatation of Retail Price based on October 2018 Data under Para 4 of DPCO 2013

Each uncoated tablets containing Telmisartan IP 40 mg + Amlodipine Besylate IP eq to Amlodipine 5 mg + Hydrochlorothiazide IP 12.5 mg for M/s Sun Pharma Laboratories Ltd (manufacturer/ importer) and M/s Sun Pharmaceutical Industries Ltd (marketers)

Number of Companies cosisting of Market Share of 1% & Above	20
Sum of MAT value considered for price calculation (in Lakhs)	12,791.46
Sum of PTR per unit considered for price calculation	160.68
Number of Packs considered	23
Average PTR	6.99
Add : 16% Retailer Margin	1.12
Retail Price (without local taxes)	8.11
% Reduction with compared to Highest Price	40.21%

Minimumum Price (Rs.)	1.43
Maximum Price (Rs.)	11.69
Average of all considered (Rs.)	6.99
Retail Price (Rs.)	8.11

							TOTAL MAT PTR (Rs.)	1,335,552,759 MAT (Rs.)	100% SKU wise MAT %	Brandwise MAT (ignoring O% MAT)	Qualify (Y/N) Y=Yes N=No	M3 Price per Unit (Rs.)	Price per Unit (Rs.) Considered
S.No.	पैक विवरण Pack Description	छाप BRAND	कंपनी Company	Strength	Pack Size	Unit	PTR (Rs.)	MAT (Rs.)	SKU wise MAT %	Brandwise MAT (ignoring O% MAT)	Qualify (Y/N) Y=Yes N=No	Price per Unit (Rs.)	Price per Unit (Rs.) Considered
1	AMLOPRES TRIO 40/5/12.5 MG TABLET 10	AMLOPRES TRIO	CIPLA LTD.	40/5/12.5 MG	10	TABLET	90.36	12435523.92	0.93%	0.93%	N	9.04	
2	AMLOSAFE 3D 40/5/12.5 MG TABLET 7	AMLOSAFE 3D	ARISTO PHARMACEUTICALS PVT.LTD	40/5/12.5 MG	7	TABLET	36.75	84886959.24	6.36%	6.36%	Y	5.25	5.25
3	AMODEP TMH 40/5/12.5 MG TABLET 10	AMODEP TMH	FDC LTD.	40/5/12.5 MG	10	TABLET	47.14	5562510.86	0.42%	0.42%	N	4.71	
4	ARBITEL AM H 40/5/12.5 MG TABLET 10	ARBITEL AM H	MICRO LABS LTD	40/5/12.5 MG	10	TABLET	87.5	27600387.5	2.07%	2.07%	Y	8.75	8.75
5	CORTEL TRIO 40/5/12.5 MG TABLET 15	CORTEL TRIO	CORONA	40/5/12.5 MG	15	TABLET	53.04	22425205.92	1.68%	1.68%	Y	3.54	3.54
6	CRESAR PLUS 40/5/12.5 MG TABLET 10	CRESAR PLUS	CIPLA LTD.	40/5/12.5 MG	10	TABLET	99.29	34153674.91	2.56%	2.56%	Y	9.93	9.93
7	ERITEL TRIO 40/5/12.5 MG TABLET 15	ERITEL TRIO	ERIS LIFESCIENCES LTD	40/5/12.5 MG	15	TABLET	128.09	63802399.75	4.78%	4.78%	Y	8.54	8.54
8	IBTEL TRIO 40/5/12.5 MG TABLET 10	IBTEL TRIO	INDIABULLS PHARMACEUTICALS LTD	40/5/12.5 MG	10	TABLET	87.14	846216.54	0.06%	0.06%	N	8.71	
9	INDITEL AH 40/5/12.5 MG TABLET 10	INDITEL AH	ZYDUS CADILA	40/5/12.5 MG	10	TABLET	113.29	9262786.44	0.69%	0.69%	N	11.33	
10	OZOTEL AMH 40/5/12.5 MG TABLET 10	OZOTEL AMH	OZONE PHARMACEUTICALS	40/5/12.5 MG	10	TABLET	14.29	9353262.28	0.70%	1.52%	Y	1.43	1.43
11	OZOTEL AMH 40/5/12.5 MG TABLET 15	OZOTEL AMH	OZONE PHARMACEUTICALS	40/5/12.5 MG	15	TABLET	21.43	10999333.24	0.82%	1.52%	Y	1.43	1.43
12	TAZLOC TRIO 40/5/12.5 MG TABLET 10	TAZLOC TRIO	USV PVT LTD	40/5/12.5 MG	10	TABLET	77.5	157651275	11.80%	11.80%	Y	7.75	7.75
13	TEL AH 40/5/12.5 MG TABLET 10	TEL AH	APRICA HEALTHCARE PVT LTD	40/5/12.5 MG	10	TABLET	129.64	2588286.62	0.19%	0.19%	N	12.96	
14	TELCURE AMH 40/5/12.5 MG TABLET 10	TELCURE AMH	HBC LIFESCIENCES PVT LTD	40/5/12.5 MG	10	TABLET	70.71	4586530.68	0.34%	0.34%	N	7.07	
15	TELDAY TRIO 40/5/12.5 MG TABLET 10	TELDAY TRIO	TORRENT PHARMACEUTICALS LTD.	40/5/12.5 MG	10	TABLET	77.14	2718105.04	0.20%	0.20%	N	7.71	
16	TELEACT TRIO 40/5/12.5 MG TABLET 10	TELEACT TRIO	RANBAXY LABORATORIES LTD	40/5/12.5 MG	10	TABLET	90.71	15431038.65	1.16%	1.16%	Y	9.07	9.07
17	TELINOR AMH 40/5/12.5 MG TABLET 10	TELINOR AMH	ELINOR PHARMA	40/5/12.5 MG	10	TABLET	66.21	2317.35	0.00%	0.00%	N	6.62	
18	TELISTA-AMH 40/5/12.5 MG TABLET 10	TELISTA-AMH	LUPIN LTD	40/5/12.5 MG	10	TABLET	84.64	21565679.52	1.61%	1.61%	Y	8.46	8.46
19	TELLZY AH 40/5/12.5 MG TABLET 10	TELLZY AH	ALEMBIC LTD	40/5/12.5 MG	10	TABLET	116.86	37695770.38	2.82%	2.82%	Y	11.69	11.69
20	TELMA AMH 40/5/12.5 MG TABLET 15	TELMA AMH	GLENMARK PHARMACEUTICALS LTD.	40/5/12.5 MG	15	TABLET	138.57	111407414.3	8.34%	8.34%	Y	9.24	9.24
21	TELMED AH 40/5/12.5 MG TABLET 10	TELMED AH	MEDLEY PHARMACEUTICALS	40/5/12.5 MG	10	TABLET	77.14	42124842.62	3.15%	3.15%	Y	7.71	7.71
22	TELMERON AMH 40/5/12.5 MG TABLET 10	TELMERON AMH	SAFFRON THERAPEUTICS PVT LTD	40/5/12.5 MG	10	TABLET	60.96	383900.9	0.03%	0.03%	N	6.10	
23	TELMICHEK AH 40/5/12.5 MG TABLET 10	TELMICHEK AH	INDOCO REMEDIES LTD	40/5/12.5 MG	10	TABLET	82.14	3570379.38	0.27%	0.27%	N	8.21	
24	TELMIFINE TRIO 40/5/12.5 MG TABLET 10	TELMIFINE TRIO	VASU ORGANICS PVT.LTD	40/5/12.5 MG	10	TABLET	84.29	990049.93	0.07%	0.07%	N	8.43	
25	TELMIKAA AMH 40/5/12.5 MG TABLET 10	TELMIKAA AMH	TROIKAA PHARMACEUTICALS LTD	40/5/12.5 MG	10	TABLET	38.8	23361098.56	1.75%	1.75%	Y	3.88	3.88
26	TELMIKIND AMH 40/5/12.5 MG TABLET 10	TELMIKIND AMH	MANKIND PHARMACEUTICALS LTD.	40/5/12.5 MG	10	TABLET	47.54	183135204.4	13.71%	13.71%	Y	4.75	4.75
27	TELMIPHARM AMH 40/5/12.5 MG TABLET 10	TELMIPHARM AMH	MEDOPHARM	40/5/12.5 MG	10	TABLET	72.86	5362869.4	0.40%	0.40%	N	7.29	
28	TELMIRIDE AMH 40/5/12.5 MG TABLET 10	TELMIRIDE AMH	UNISON PHARMACEUTICALS	40/5/12.5 MG	10	TABLET	25.64	14116999.4	1.06%	1.06%	Y	2.56	2.56
29	TELPRES AMH 40/5/12.5 MG TABLET 10	TELPRES AMH	ABBOTT HEALTHCARE PVT. LTD	40/5/12.5 MG	10	TABLET	99.21	16503285.87	1.24%	1.24%	Y	9.92	9.92
30	TELSARTAN TRIO 40/5/12.5 MG TABLET 30	TELSARTAN TRIO	DR. REDDYS LABORATORIES LTD	40/5/12.5 MG	30	TABLET	192.14	31081514.24	2.33%	2.33%	Y	6.40	6.40
31	TELSITE AM H 40/5/12.5 MG TABLET 10	TELSITE AM H	SANOFI INDIA LTD.	40/5/12.5 MG	10	TABLET	82.78	19243121.58	1.44%	1.44%	Y	8.28	8.28
32	TELVAS 3D 40/5/12.5 MG TABLET 10	TELVAS 3D	ARISTO PHARMACEUTICALS PVT.LTD	40/5/12.5 MG	10	TABLET	52.5	185578394.7	13.90%	13.90%	Y	5.25	5.25
33	TELZEN AMH 40/5/12.5 MG TABLET 10	TELZEN AMH	ARETAEUS PHARMACEUTICALS	40/5/12.5 MG	10	TABLET	85.71	912865.24	0.07%	0.07%	N	8.57	
34	TELZOX TRIO 40/5/12.5 MG TABLET 10	TELZOX TRIO	LLOYD HEALTHCARE PVT.LTD	40/5/12.5 MG	10	TABLET	82.86	5242618.32	0.39%	0.39%	N	8.29	
35	TETAN TRIO 40/5/12.5 MG TABLET 10	TETAN TRIO	ALEMBIC LTD	40/5/12.5 MG	10	TABLET	98.5	15605716.02	1.17%	1.17%	Y	9.85	9.85
36	TRIMACSART 40/5/12.5 MG TABLET 10	TRIMACSART	MACLEODS PHARMACEUTICALS PVT.LTD	40/5/12.5 MG	10	TABLET	77.14	67427688.3	5.05%	5.05%	Y	7.71	7.71
37	VENPRES AMH 40/5/12.5 MG TABLET 10	VENPRES AMH	LEEFORD HEALTHCARE	40/5/12.5 MG	10	TABLET	30	741660	0.06%	0.06%	N	3.00	
38	VITEL 3D 40/5/12.5 MG TABLET 10	VITEL 3D	SALUD CARE (I) PVT LTD	40/5/12.5 MG	10	TABLET	75	87795	0.01%	0.01%	N	7.50	
39	TAH 40/5/12.5 MG TABLET 10	TAH	INTAS PHARMACEUTICALS LTD	40/5/12.5 MG	10	TABLET	92.86	83995306	6.29%	6.29%	Y	9.29	9.29
40	ZITELMI AH 40/5/12.5 MG TABLET 10	ZITELMI AH	FDC LTD.	40/5/12.5 MG	10	TABLET	39.29	1112771.38	0.08%	0.08%	N	3.93	
		Rs. per tablet											
	Worked out Retail Price	8.11	Excluding GST										
	Claimed Retail Price Rs. 130.00 per 10 tablets including GST i.e. Rs. 11.60 Per tablet excluding GST (Rs. 130.00/10/1.12)	11.60	Excluding GST										
	Proposed retail Price	**8.11**	Excluding GST										