Computatation of Retail Price based on December, 2019 Data under Para 4 of DPCO, 2013

Each uncoated tablet containing Glimepiride IP 3 mg for M/s Skymap Pharmaceuticals (P) Ltd. (manufacturer and marketers)

Number of Companies cosisting of Market Share of 1% & Above	9
Sum of MAT value considered for price calculation (in Lakhs)	3,450.49
Sum of PTR per unit considered for price calculation	72.16
Number of Packs considered	10
Average PTR	7.22
Add : 16% Retailer Margin	1.16
Retail Price (without local taxes)	8.38
% Reduction with compared to Highest Price	28.30%

Minimumum Price (Rs.)	3.54
Maximum Price (Rs.)	10.07
Average of all considered (Rs.)	7.22
Retail Price (Rs.)	8.38

							TOTAL MAT	351,331,156	100%			M3	
S.No.	पैक विवरण Pack Description	छाप BRAND	कंपनी Company	Strength	Pack Size	Unit	PTR (Rs.)	MAT (Rs.)	SKU wise MAT %	Brandwise MAT (ignoring O% MAT)	Qualify (Y/N) Y=Yes N=No	Price per Unit (Rs.)	Price per Unit (Rs.) Considered
1	AMARYL 3 MG TABLET 30	AMARYL	SANOFI INDIA LTD.	3 MG	30	TABLET	258.82	159774353.6	45.48%	45.48%	Y	8.63	8.63
2	APRIGLIM 3 MG TABLET 10	APRIGLIM	APRICA HEALTHCARE PVT LTD	3 MG	10	TABLET	65.21	420408.87	0.12%	0.12%	N	6.52	
3	AZULIX 3 MG TABLET 10	AZULIX	TORRENT PHARMACEUTICALS LTD.	3 MG	10	TABLET	84.57	26072761.86	7.42%	7.42%	Y	8.46	8.46
4	BETAGLIM 3 MG TABLET 10	BETAGLIM	PANACEA BIOTEC LTD	3 MG	10	TABLET	39.29	14419.43	0.00%	0.00%	N	3.93	
5	GALA G 3 MG TABLET 10	GALA G	KINESIS PHARMACEUTICALS PVT. LTD	3 MG	10	TABLET	37.33	27437.55	0.01%	0.01%	N	3.73	
6	GEPRIDE 3 MG TABLET 10	GEPRIDE	MEDLEY PHARMACEUTICALS	3 MG	10	TABLET	29.19	28547.82	0.01%	0.01%	N	2.92	
7	GLADOR 3 MG TABLET 10	GLADOR	LUPIN LTD	3 MG	10	TABLET	47.07	10438808.04	2.97%	5.24%	Y	4.71	4.71
8	GLADOR 3 MG TABLET 15	GLADOR	LUPIN LTD	3 MG	15	TABLET	77.57	7960621.25	2.27%	5.24%	Y	5.17	5.17
9	GLIMCIP 3 MG TABLET 10	GLIMCIP	CIPLA LTD.	3 MG	10	TABLET	86.43	216073.2	0.06%	0.06%	N	8.64	
10	GLIMEFIDE 3 MG TABLET 10	GLIMEFIDE	FIDELITY LIFESCIENCE	3 MG	10	TABLET	45.71	15495.69	0.00%	0.00%	N	4.57	
11	GLIMESTAR 3 MG TABLET 10	GLIMESTAR	MANKIND PHARMACEUTICALS LTD.	3 MG	10	TABLET	35.4	9699564.6	2.76%	2.76%	Y	3.54	3.54
12	GLIMFIRST 3 MG TABLET 10	GLIMFIRST	SINSAN PHARMACEUTICALS	3 MG	10	TABLET	31.43	420690.55	0.12%	0.12%	N	3.14	
13	GLIMIPREX 3 MG TABLET 10	GLIMIPREX	ARISTO PHARMACEUTICALS PVT.LTD	3 MG	10	TABLET	50	2549613.8	0.73%	0.73%	N	5.00	
14	GLIMIPRIME 3 MG TABLET 10	GLIMIPRIME	PRIMUS REMEDIES PVT LTD	3 MG	10	TABLET	42.86	115807.72	0.03%	0.03%	N	4.29	
15	GLIMULIN 3 MG TABLET 15	GLIMULIN	GLENMARK PHARMACEUTICALS LTD.	3 MG	15	TABLET	135	6509970	1.85%	1.85%	Y	9.00	9.00
16	GLIMY 3 MG TABLET 10	GLIMY	DR. REDDYS LABORATORIES LTD	3 MG	10	TABLET	100.71	26177633.44	7.45%	7.45%	Y	10.07	10.07
17	GLISEN 3 MG TABLET 10	GLISEN	ALEMBIC LTD	3 MG	10	TABLET	40	37240	0.01%	0.01%	N	4.00	
18	GLITARAY 3 MG TABLET 10	GLITARAY	LLOYD HEALTHCARE PVT.LTD	3 MG	10	TABLET	43.14	703702.44	0.20%	0.20%	N	4.31	
19	GLUCORYL 3 MG TABLET 15	GLUCORYL	ALKEM LABORATORIES LTD.	3 MG	15	TABLET	60	22260	0.01%	0.01%	N	4.00	
20	GLUCUT 3 MG TABLET 10	GLUCUT	OVERSEAS HEALTHCARE PVT LTD.	3 MG	10	TABLET	52.29	10039.68	0.00%	0.00%	N	5.23	
21	GLYNAMIC 3 MG TABLET 10	GLYNAMIC	FUSION HEALTHCARE PVT LTD	3 MG	10	TABLET	70.71	1474020.66	0.42%	0.42%	N	7.07	
22	GLYREE 3 MG TABLET 10	GLYREE	IPCA LABORATORIES PVT LTD.	3 MG	10	TABLET	64.82	4542585.6	1.29%	1.29%	Y	6.48	6.48
23	GP 3 MG TABLET 10	GP	USV PVT LTD	3 MG	10	TABLET	74.29	42936054.08	12.22%	12.22%	Y	7.43	7.43
24	GRIDE 3 MG TABLET 10	GRIDE	EAST WEST PHARMA	3 MG	10	TABLET	70.72	211311.36	0.06%	0.06%	N	7.07	
25	MEPRIDE 3 MG TABLET 10	MEPRIDE	TAS MED (INDIA) PRIVATE LTD.	3 MG	10	TABLET	18.82	13738.6	0.00%	0.00%	N	1.88	
26	VEDAPRIDE 3 MG TABLET 10	VEDAPRIDE	KEPLER HEALTH CARE	3 MG	10	TABLET	25	1550	0.00%	0.00%	N	2.50	
27	ZORYL 3 MG TABLET 15	ZORYL	INTAS PHARMACEUTICALS LTD	3 MG	15	TABLET	130	50936445.92	14.50%	14.50%	Y	8.67	8.67
		Rs. Per tablet											
	Worked out Retail Price	8.38	Excluding GST										
	Claimed Retail Price	12.00	Excluding GST										
	Proposed retail Price	8.38	Excluding GST										

Computatation of Retail Price based on December, 2019 Data under Para 4 of DPCO, 2013

	Number of Companies cosisting of Market Share of 1% & Above	12
	Sum of MAT value considered for price calculation (in Lakhs)	3,147.38
Each uncoated tablet containing Glimepiride IP 4 mg for M/s Skymap Pharmaceuticlas (P) Ltd. (manufacturer and marketers)	Sum of PTR per unit considered for price calculation	108.79
	Number of Packs considered	13
	Average PTR	8.37
	Add : 16% Retailer Margin	1.34
	Retail Price (without local taxes)	9.71
	% Reduction with compared to Highest Price	27.84%

Minimumum Price (Rs.)	4.14
Maximum Price (Rs.)	11.60
Average of all considered (Rs.)	8.37
Retail Price (Rs.)	9.71

							TOTAL MAT	327,634,781	100%			M3	
S.No.	पैक विवरण Pack Description	छाप BRAND	कंपनी Company	Strength	Pack Size	Unit	PTR (Rs.)	MAT (Rs.)	SKU wise MAT %	Brandwise MAT (ignoring O% MAT)	Qualify (Y/N) Y=Yes N=No	Price per Unit (Rs.)	Price per Unit (Rs.) Considered
1	APRIGLIM 4 MG TABLET 10	APRIGLIM	APRICA HEALTHCARE PVT LTD	4 MG	10	TABLET	83.29	565622.39	0.17%	0.22%	N	8.33	
2	APRIGLIM 4 MG TABLET 15	APRIGLIM	APRICA HEALTHCARE PVT LTD	4 MG	15	TABLET	124.93	159035.89	0.05%	0.22%	N	8.33	
3	AZULIX 4 MG TABLET 10	AZULIX	TORRENT PHARMACEUTICALS LTD.	4 MG	10	TABLET	115.96	31621628.04	9.65%	9.65%	Y	11.60	11.60
4	BEPRIDE 4 MG TABLET 10	BEPRIDE	AVINASH HEALTH PRODUCTS PVT. LTD.	4 MG	10	TABLET	35.72	149095.28	0.05%	0.05%	N	3.57	
5	BLISTO 4 MG TABLET 10	BLISTO	BIOCON LTD	4 MG	10	TABLET	86.29	1895705.01	0.58%	0.58%	N	8.63	
6	DIAPRIDE 4 MG TABLET 10	DIAPRIDE	MICRO LABS LTD	4 MG	10	TABLET	87.14	25812262.24	7.88%	7.88%	Y	8.71	8.71
7	EUGLIM 4 MG TABLET 15	EUGLIM	BAYER ZYDUS PHARMA PRIVATE LIMITED	4 MG	15	TABLET	122.86	15796752.08	4.82%	4.82%	Y	8.19	8.19
8	GALA G 4 MG TABLET 10	GALA G	KINESIS PHARMACEUTICALS PVT. LTD	4 MG	10	TABLET	44.62	34669.74	0.01%	0.01%	N	4.46	
9	GLADOR 4 MG TABLET 10	GLADOR	LUPIN LTD	4 MG	10	TABLET	56.93	36503800.65	11.14%	12.75%	Y	5.69	5.69
10	GLADOR 4 MG TABLET 15	GLADOR	LUPIN LTD	4 MG	15	TABLET	85.39	5271380.87	1.61%	12.75%	Y	5.69	5.69
11	GLIMBT 4 MG TABLET 10	GLIMBT	MEDISUN PHARMA	4 MG	10	TABLET	28.29	59926.89	0.02%	0.02%	N	2.83	
12	GLIMCIP 4 MG TABLET 10	GLIMCIP	CIPLA LTD.	4 MG	10	TABLET	103.71	358919.43	0.11%	0.11%	N	10.37	
13	GLIMEFIDE 4 MG TABLET 10	GLIMEFIDE	FIDELITY LIFESCIENCE	4 MG	10	TABLET	53.33	7786.18	0.00%	0.00%	N	5.33	
14	GLIMENORM 4 MG TABLET 10	GLIMENORM	AJANTA PHARMA LTD	4 MG	10	TABLET	60	144600	0.04%	0.04%	N	6.00	
15	GLIMER 4 MG TABLET 10	GLIMER	ABBOTT HEALTHCARE PVT. LTD	4 MG	10	TABLET	60.71	182.13	0.00%	0.00%	N	6.07	
16	GLIMESTAR 4 MG TABLET 10	GLIMESTAR	MANKIND PHARMACEUTICALS LTD.	4 MG	10	TABLET	41.41	17606027.82	5.37%	5.37%	Y	4.14	4.14
17	GLIMFIRST 4 MG TABLET 10	GLIMFIRST	SINSAN PHARMACEUTICALS	4 MG	10	TABLET	40.07	889073.16	0.27%	0.27%	N	4.01	
18	GLIMICURE 4 MG TABLET 10	GLIMICURE	HBC LIFESCIENCES PVT LTD	4 MG	10	TABLET	32.14	6429.44	0.00%	0.00%	N	3.21	
19	GLIMIPREX 4 MG TABLET 10	GLIMIPREX	ARISTO PHARMACEUTICALS PVT.LTD	4 MG	10	TABLET	77.14	7081610.38	2.16%	2.16%	Y	7.71	7.71
20	GLIMIPRIME 4 MG TABLET 10	GLIMIPRIME	PRIMUS REMEDIES PVT LTD	4 MG	10	TABLET	50	269100	0.08%	0.08%	N	5.00	
21	GLIMISAVE 4 MG TABLET 15	GLIMISAVE	ERIS LIFESCIENCES LTD	4 MG	15	TABLET	124.06	11003129.52	3.36%	3.36%	Y	8.27	8.27
22	GLIMULIN 4 MG TABLET 15	GLIMULIN	GLENMARK PHARMACEUTICALS LTD.	4 MG	15	TABLET	150.71	7022668.33	2.14%	2.14%	Y	10.05	10.05
23	GLIMY 4 MG TABLET 10	GLIMY	DR. REDDYS LABORATORIES LTD	4 MG	10	TABLET	115.71	34476373.05	10.52%	10.52%	Y	11.57	11.57
24	GLISEN 4 MG TABLET 10	GLISEN	ALEMBIC LTD	4 MG	10	TABLET	44.59	57955.27	0.02%	0.02%	N	4.46	
25	GLITARAY 4 MG TABLET 10	GLITARAY	LLOYD HEALTHCARE PVT.LTD	4 MG	10	TABLET	47.15	1088882.27	0.33%	0.33%	N	4.72	
26	GLUCORYL 4 MG TABLET 15	GLUCORYL	ALKEM LABORATORIES LTD.	4 MG	15	TABLET	67.5	49747.5	0.02%	0.02%	N	4.50	
27	GLUCUT 4 MG TABLET 10	GLUCUT	OVERSEAS HEALTHCARE PVT LTD.	4 MG	10	TABLET	66.21	55682.61	0.02%	0.02%	N	6.62	
28	GLYDORADO 4 MG TABLET 10	GLYDORADO	EL-DORADO BIO-TECH PVT LTD	4 MG	10	TABLET	61.07	7755.89	0.00%	0.00%	N	6.11	
29	GLYNOVA 4 MG TABLET 10	GLYNOVA	TYCOON PHARMACEUTICALS PVT LTD	4 MG	10	TABLET	50	25300	0.01%	0.01%	N	5.00	
30	GLYPRIDE 4 MG TABLET 10	GLYPRIDE	SUN PHARMA LABORATORIES LTD.	4 MG	10	TABLET	95.71	2785926.68	0.85%	0.85%	N	9.57	
31	GLYREE 4 MG TABLET 10	GLYREE	IPCA LABORATORIES PVT LTD.	4 MG	10	TABLET	85.11	4820428.44	1.47%	1.47%	Y	8.51	8.51
32	GP 4 MG TABLET 10	GP	USV PVT LTD	4 MG	10	TABLET	92.32	59685618.56	18.22%	18.22%	Y	9.23	9.23
33	GRIDE 4 MG TABLET 10	GRIDE	EAST WEST PHARMA	4 MG	10	TABLET	67.86	2079428.74	0.63%	0.63%	N	6.79	
34	MELIPRIDE 4 MG TABLET 10	MELIPRIDE	SHANKUS ACME PHARMA PVT.LTD.	4 MG	10	TABLET	19.29	1813.26	0.00%	0.00%	N	1.93	
35	MEPRIDE 4 MG TABLET 10	MEPRIDE	TAS MED (INDIA) PRIVATE LTD.	4 MG	10	TABLET	47.14	289203.9	0.09%	0.09%	N	4.71	
36	NOVAPRIDE 4 MG TABLET 10	NOVAPRIDE	ORGANIC LABORATORIES	4 MG	10	TABLET	45	122490	0.04%	0.04%	N	4.50	
37	NUGLIM 4 MG TABLET 10	NUGLIM	THREE DOTS LIFESCIENCE	4 MG	10	TABLET	78.5	911005.76	0.28%	0.28%	N	7.85	
38	ZETAGLIM 4 MG TABLET 10	ZETAGLIM	ELINOR PHARMA	4 MG	10	TABLET	53.97	881060.25	0.27%	0.27%	N	5.40	
39	ZORYL 4 MG TABLET 15	ZORYL	INTAS PHARMACEUTICALS LTD	4 MG	15	TABLET	141.43	58036702.98	17.71%	17.71%	Y	9.43	9.43
		Rs. Per tablet											
	Worked out Retail Price	9.71	Excluding GST										
	Claimed Retail Price	16.00											
	Proposed retail Price	9.71	Excluding GST										