

F.No. 19(837)/2016/DP/NPPA/Div-II
Government of India
Ministry of Chemical and Fertilizers
Department of Pharmaceuticals
National Pharmaceutical Pricing authority

New Delhi, the 12th January, 2017


OFFICE MEMORANDUM

Sub: Display of draft version of Proposed Price calculation under different options for proposed notified ceiling price/retail price of Coronary Stents on NPPA's website.

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The undersigned is directed to refer to Department O.M. No.31015/44/2016-PI.I dated 11.7.2016 regarding display of draft price calculation sheets for the proposed price notifications on the website of NPPA. In this regard, draft calculation sheet of all the options of Proposed Ceiling Prices/Retail Prices based on available data with NPPA is uploaded on the website.

2. All the stakeholders may make representation, suggestions, if any, on the proposed options of ceiling price/retail price by submitting additional documents/information of Price to Retailer (PTR)/Price to Stockiest (PTS)/Price to Distributor (PTD)/Price to Hospital (PTH), Moving Annual Turnover (MAT) and MRP data or any other relevant supporting documents, duly attested, within 10 working days to NPPA in order to take necessary action in this regard.


(A. K. Khurana)
Director (Pricing)

| DRAFT PROPOSED/COMPUTED PRICE OF CORONARY STENTS (based on available data subject to Verification) | | | |
|--|-----------------|----------------------------|--|
| Particulars | | Bare Metal Stents (BMS) | Drug Eluting Stents (DES) which include metallic DES and Bioresorbable Vascular Scaffold (BVS)/ Biodegradable stents |
| | | (Rs.) | (Rs.) |
| 1a. CGHS PRICE | | | |
| Cobalt Stent (Rs. 12000, Less 5% VAT/Local Taxes) | Cobalt Stent | 11,429 | |
| Stainless Steel (Rs. 10000, Less 5% VAT/Local Taxes) | Stainless Steel | 9,524 | |
| DES (Rs. 23625, Less 5%VAT/Local Taxes) | DES | | 22,500 |
| 1b. CGHS PRICE (with Annual Price Increase) | | | |
| Cobalt Stent (Rs. 12000 plus 10%+10%+10%, Less 5% VAT/Local Taxes) | Cobalt Stent | 15,211 | |
| Stainless Steel (Rs. 10000 plus 10%+10%+10%, Less 5% VAT/Local Taxes) | Stainless Steel | 12,676 | |
| DES (Rs. 23625 plus 10%+10%, Less 5% VAT/Local Taxes) | DES | | 27,225 |
| 2. Average Price to Distributor (PTD) based Pricing (PTD+16%) | | 8,422 | 39,978 |
| 3. Average Price to Hospital(PTH) based pricing (PTH+16%) (Note1) | | 11,697 | 67,272 |
| 4. Landed Cost based pricing (Landed Cost + 35%) | | 10,037 | 21,881 |
| 5. Average of [CGHS and (PTD + 16%)] | | 11,183 | 33,602 |
| Notes:- | | | |
| 1. Regarding Price to Hospital (PTH), the explanations/reservations as submitted by the companies are as under: | | | |
| a. "PTH is indicative as company does not directly sell to Hospitals". | | | |
| b. "The price to Hospital (PTH) are Net maximum price across the limited number of hospitals which have entered into rate contracts with the company and the company does not have any visibility beyond these". | | | |
| c. "This is the representative data that we could collect in the short time and PTR=PTH". | | | |
| d. "The manufacturer and marketer company generally sale product to wholesaler hence price to retailer is not applicable". | | | |
| e. "Regarding PTH, We are in the midst of price negaotiations with several hospitals and prices are likely to change continuously". | | | |
| 2. The above options are being proposed by this office for discussions in the Authority which will decide the final prices. | | | |