

I/6091/2023

Computation of Retail Price based on November, 2022 Data under Para 5 of DPCO, 2013

Retail price fixation under Para 5 of DPCO, 2013- Each Film coated tablet contains: Chlorthalidone IP 12.5 mg + Amlodipine Besylate IP eq. to Amlodipine 5 mg + Telmisartan IP 40 mg for M/s Akums Drugs & Pharmaceuticals Ltd. (Manufacturer) and M/s Cipla Ltd. (Marketer) (F. No. 3432)	Number of Companies consisting of Market Share of 1% & Above									8
	Sum of MAT value considered for price calculation (in Lakhs)									1,698.78
	Sum of PTR per unit considered for price calculation									79.51
	Number of Packs considered									9
	Average PTR									8.83
	Add : 16% Retailer Margin									1.41
	Retail Price (without local taxes)									10.24
	% Reduction with compared to Highest Price									22.00%

Minimum Price (Rs.)			6.43
Maximum Price (Rs.)			11.32
Average of all considered (Rs.)			8.83
Retail Price (Rs.)			10.24

S.No.	पैक विवरण Pack Description	छाप BRAND	कंपनी Company	Strength	Pack Size	Unit	TOTAL MAT	17,30,62,656	100%	Brandwise MAT (ignoring 0% MAT)	Qualify (Y/N) Y=Yes N=No	M3 Price per Unit (Rs.)	Price per Unit (Rs.) Considered
							PTR(Rs.)	MAT(Rs.)	SKU wise MAT %				
1	BITATEL CH TRIO 40/5/12.5 MG TABLET 10	BITATEL CH TRIO	4 CARE LIFESCENCE PVT LTD	40/5/12.5 MG	10	TABLET	83.57	411080.83	0.24%	0.24%	N	8.36	
2	CTD-T AM 40/5/12.5 MG TABLET 10	CTD-T AM	IPCA LABORATORIES PVT LTD.	40/5/12.5 MG	10	TABLET	90.35	72286796.54	41.77%	41.77%	Y	9.04	9.04
3	ELDOTEL TRIO 40/5/12.5 MG TABLET 10	ELDOTEL TRIO	EL-DORADO BIO-TECH PVT LTD	40/5/12.5 MG	10	TABLET	94.29	1070517.12	0.62%	0.62%	N	9.43	
4	ERITEL CH TRIO 40/5/12.5 MG TABLET 15	ERITEL CH TRIO	ERIS LIFESCENCES LTD	40/5/12.5 MG	15	TABLET	148.23	24011577.09	13.87%	13.87%	Y	9.88	9.88
5	STAMLO TRIO 40/12.5 MG TABLET 15	STAMLO TRIO	DR. REDDYS LABORATORIES LTD	40/12.5 MG	15	TABLET	107.1	3718833.30	2.15%	4.07%	Y	7.14	7.14
6	STAMLO TRIO 40/5/12.5 MG TABLET 15	STAMLO TRIO	DR. REDDYS LABORATORIES LTD	40/5/12.5 MG	15	TABLET	96.43	3318734.88	1.92%	4.07%	Y	6.43	6.43
7	TELLZY ACH 40/5/12.5 MG TABLET 10	TELLZY ACH	ALEMBIC LTD	40/5/12.5 MG	10	TABLET	101.29	19256019.51	11.13%	11.13%	Y	10.13	10.13
8	TELMA ACT 40/5/12.5 MG TABLET 15	TELMA ACT	GLENMARK PHARMACEUTICALS LTD.	40/5/12.5 MG	15	TABLET	129.29	2727091.48	1.58%	1.58%	Y	8.62	8.62
9	TELMED ACT 40/5/12.5 MG TABLET 10	TELMED ACT	MEDLEY PHARMACEUTICALS	40/5/12.5 MG	10	TABLET	113.22	22597353.36	13.06%	13.06%	Y	11.32	11.32
10	TELVOK TRIO 40/5/12.5 MG TABLET 10	TELVOK TRIO	WONSET HEALTH CARE PRIVATE LIMITED	40/5/12.5 MG	10	TABLET	107.14	1648134.62	0.95%	0.95%	N	10.71	
11	TEMSI TRIO 40/5/12.5 MG TABLET 10	TEMSI TRIO	CMR LIFE SCIENCES	40/5/12.5 MG	10	TABLET	71.43	45572.34	0.03%	0.03%	N	7.14	
12	TRITELSAR HS 40/5/12.5 MG TABLET 10	TRITELSAR	TORRENT PHARMACEUTICALS LTD.	40/5/12.5 MG	10	TABLET	99.54	14511107.02	8.38%	8.38%	Y	9.95	9.95
13	TRUSTEL TRIO 40/5/12.5 MG TABLET 10	TRUSTEL TRIO	WILBURT REMEDIES PVT.LTD	40/5/12.5 MG	10	TABLET	96.45	8967.99	0.01%	0.01%	N	9.65	
14	WELTELMI-TRIO 40/5/12.5 MG TABLET 10	WELTELMI-TRIO	AKUMENTIS HEALTHCARE LTD	40/5/12.5 MG	10	TABLET	70	7450870.00	4.31%	4.31%	Y	7.00	7.00
		Rs. Per Tablet											
	Worked out Retail Price	10.24	Excluding GST										
	Claimed Retail Price	13.33	Excluding GST										
	Proposed retail Price	10.24	Excluding GST										

Note: Strength of item at S.N. 5 is cross checked from web sources and found that it has strength of 40/5/12.5mg (<https://www.1mg.com/drugs/stamlo-trio-40-12.5-tablet-725031?wpsrc=Google+Organic+Search>).

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Retail price fixation under Para 5 of DPCO, 2013- Each Film coated tablet contains: Chlorthalidone IP 12.5 mg + Amlodipine Besylate IP eq. to Amlodipine 5 mg + Telmisartan IP 80 mg for M/s Akums Drugs & Pharmaceuticals Ltd. (Manufacturer) and M/s Cipla Ltd. (Marketer) (F. No. 3434)	Number of Companies consisting of Market Share of 1% & Above					5
	Sum of MAT value considered for price calculation (in Lakhs)					707.97
	Sum of PTR per unit considered for price calculation					78.62
	Number of Packs considered					6
	Average PTR					13.10
	Add : 16% Retailer Margin					2.10
	Retail Price (without local taxes)					15.20
	% Reduction with compared to Highest Price					15.65%

Minimum Price (Rs.)			10.35
Maximum Price (Rs.)			15.53
Average of all considered (Rs.)			13.10
Retail Price (Rs.)			15.2

S.No.	पैक विवरण Pack Description	छाप BRAND	कंपनी Company	Strength	Pack Size	Unit	TOTAL MAT	7,13,79,807	100%	M3			
							PTR(Rs.)	MAT(Rs.)	SKU wise MAT %	Brandwise MAT (ignoring 0% MAT)	Qualify (Y/N) Y=Yes N=No	Price per Unit (Rs.)	Price per Unit (Rs.) Considered
1	CTD-T AM 80/5/12.5 MG TABLET 10	CTD-T AM	IPCA LABORATORIES PVT LTD.	80/5/12.5 MG	10	TABLET	148.86	28904262.28	40.49%	40.49%	Y	14.89	14.89
2	ELDOTEL TRIO 80/5/12.5 MG TABLET 10	ELDOTEL TRIO	EL-DORADO BIO-TECH PVT LTD	80/5/12.5 MG	10	TABLET	125	556906.18	0.78%	0.78%	N	12.50	
3	ERITEL CH TRIO 80/5/12.5 MG TABLET 15	ERITEL CH TRIO	ERIS LIFESCIENCES LTD	80/5/12.5 MG	15	TABLET	232.92	16843922.49	23.60%	23.60%	Y	15.53	15.53
4	STAMLO TRIO 80/12.5 MG TABLET 15	STAMLO TRIO	DR. REDDYS LABORATORIES LTD	80/12.5 MG	15	TABLET	160.64	1213795.84	1.70%	2.63%	Y	10.71	10.71
5	STAMLO TRIO 80/5/12.5 MG TABLET 15	STAMLO TRIO	DR. REDDYS LABORATORIES LTD	80/5/12.5 MG	15	TABLET	155.32	665390.88	0.93%	2.63%	Y	10.35	10.35
6	TELLZY ACH 80/5/12.5 MG TABLET 10	TELLZY ACH	ALEMBIC LTD	80/5/12.5 MG	10	TABLET	138.36	7999966.08	11.21%	11.21%	Y	13.84	13.84
7	TELMED ACT 80/5/12.5 MG TABLET 10	TELMED ACT	MEDLEY PHARMACEUTICALS	80/5/12.5 MG	10	TABLET	113.22	25849.50	0.04%	0.04%	N	11.32	
8	TRITEL SAR HS 80/5/12.5 MG TABLET 10	TRITEL SAR	TORRENT PHARMACEUTICALS LTD.	80/5/12.5 MG	10	TABLET	133	15169714.00	21.25%	21.25%	Y	13.30	13.30
		Rs. Per Tablet											
	Worked out Retail Price	15.20	Excluding GST										
	Claimed Retail Price	18.66	Excluding GST										
	Proposed retail Price	15.20	Excluding GST										

Note: Strength of item at S.N. 4 is cross checked from websources and found that it has strength of 80/5/12.5mg (<https://www.1mg.com/drugs/stamlo-trio-80-12.5-tablet-725020?wpsrc=Google+Organic+Search>).